

Sarah Hinsley, Registered Nurse

Sarah Hinsley is a Registered General Nurse with over 20 years post qualification experience. After initially training in Salisbury, Sarah specialised in spinal cord injury, working on the Duke of Cornwall Spinal Treatment Centre for over 12 years. During this time she completed the 6 month full time ENB 371 (Nursing Patients with Spinal Cord Lesions) at Bournemouth University and the (ENB 998) Teaching and Assessing in Clinical Practice). Sarah worked in a range of clinical environments including urodynamics and pressure clinics however her main interest lay with acute care of the spinal cord injury patient and she regularly spent time on the Intensive Care Unit maintaining her skills in ventilation and high care.

A move to the private sector provided experience within orthopaedic, plastic surgery and community nursing specialities during which time she also worked for the BNA and Thornbury agencies gaining further experience in caring for clients with long term conditions, in particular, persistent vegetative state and spinal cord injury.

Sarah has extensive experience of working within the commercial sector initially working with coronary heart disease and diabetes patients in primary care and then becoming

involved in auditing, compiling disease registers and undertaking clinics before moving into the urology and continence field. Sarah's role involved assessments of clients with continence issues, providing training advice and setting up a homecare service.

In 2004, Sarah took up a position of Sales Specialist with the continence division at Coloplast promoting a wide range of products and services She developed and implemented educational packages including those for spinal cord injury and multiple sclerosis; she also set up homecare packages and ongoing support for clients with continence issues, working in partnership with the nursing team and her NHS colleagues. Throughout this period Sarah maintained her clinical skills in rehabilitation by working in a unit for the young disabled.

Since 2007, Sarah has worked as a Business Development Manager (BDM) in the high tech homecare arena.

She was responsible for setting up high tech homecare packages for adults and children in areas such as home parenteral nutrition, Immunoglobulin therapy, factor 8 and medium term antibiotics.



In addition to working with her own nursing and internal teams, Sarah also worked within the larger multidisciplinary team; Consultants, Specialist Nurses, Pharmacists, Commissioners, Macmillan teams and rapid response teams in setting up homecare packages from the initial costing and quote process through to implementation and review on both an individual and contract basis, providing on going support for her clients with a variety of long term conditions

Sarah has maintained her NMC registration throughout her career. She is a member of the Case Management Society UK (CMSUK), the Spinal Injuries Association (SIA) and the Multidisciplinary Association of Spinal Cord Injury Professional's (MASCIP).

With her extensive knowledge and experience of spinal cord injury, complex and high tech homecare packages Sarah strongly believes in a client centred and holistic approach to ensure successful outcomes.



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